

Partnership Innovation Passion.

AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31ST MARCH, 2023

(₹ in Millions, unless otherwise stated)

| | | (₹ in Millions, unless otherwise stated) | | | | | |
|--------------|---|--|-------------|----------------|------------|-----------|--|
| Sr. No. | Particulars | Quarter Ended | | | Year Ended | | |
| | | 31 Mar'23 | 31 Dec'22 | 31 Mar'22 | 31 Mar'23 | 31 Mar'22 | |
| 140. | | (Refer Note 7) | (Unaudited) | (Refer Note 7) | (Audited) | (Audited) | |
| 1 | Income | | | | | | |
| | Revenue from Operations | 6,213.20 | 5,407.31 | 5,140.57 | 21,612.20 | 21,232.14 | |
| | Other Income | 28.36 | 66.08 | 50.95 | 289.57 | 147.04 | |
| | Total Income | 6,241.56 | 5,473.39 | 5,191.52 | 21,901.77 | 21,379.18 | |
| u | Expenses | | | | | | |
| | Cost of Materials Consumed | 2,997.43 | 2,693.25 | 2,612.72 | 10,985.25 | 10,015.63 | |
| | Changes in Inventories of Finished Goods | (193.65) | (44.92) | (61.47) | (844.37) | 413.24 | |
| | and Work-in-Progress | | , , | | | | |
| | Employee Benefits Expense | 438.14 | 485.41 | 390.83 | 1,801.80 | 1,687.23 | |
| | Finance Costs | 1.19 | 1.60 | 1.25 | 5.47 | 279.62 | |
| | Depreciation and Amortisation Expense | 115.17 | 107.63 | 95.54 | 420.94 | 378.77 | |
| | Other Expenses | 906.98 | 819.01 | 776.38 | 3,246.59 | 2,955.44 | |
| | Total Expenses | 4,265.26 | 4,061.98 | 3,815.25 | 15,615.68 | 15,729.93 | |
| Ш | Profit Before Tax (I-II) | 1,976.30 | 1,411.41 | 1,376.27 | 6,286.09 | 5,649.25 | |
| IV | Tax Expenses | | | | | | |
| | Current Tax | 473.11 | 331.78 | 369.05 | 1,506.11 | 1,376.27 | |
| | Deferred Tax | 39.62 | 29.70 | 18.25 | - 110.37 | 85.74 | |
| | Total Tax Expenses | 512.73 | 361.48 | 387.30 | 1,616.48 | 1,462.01 | |
| V | Profit for the Period / Year (III-IV) | 1,463.57 | 1,049.93 | 988.97 | 4,669.61 | 4,187.24 | |
| VI | Other Comprehensive Income (OCI) | | | | | | |
| | Items that will not be reclassified to | | | | | | |
| | profit or loss | | | | | | |
| | (a) Re-measurement of the post- | 5.00 | (2.96) | 3.93 | (3.88) | 1.30 | |
| | employment benefit obligation | | | | | | |
| | (b) Income tax relating to the above | (1.25) | 0.74 | (0.99) | 0.98 | (0.33) | |
| | Total Other Comprehensive Income / | 3.75 | (2.22) | 2.94 | (2.90) | 0.97 | |
| VII | (Loss) Total Comprehensive Income for the | | | | | | |
| V II | Period / Year (V+VI) | 1,467.32 | 1,047.71 | 991.91 | 4,666.71 | 4,188.21 | |
| VIII | Earnings per equity share (Face Value of | | | | | 9 | |
| | ₹ 2/- each) (Not Annualised except for the | | | | | | |
| | year ended 31st March) | | | | | | |
| | (a) Basic (in ₹) | 11.94 | 8.57 | 8.07 | 38.11 | 35.63 | |
| | (b) Diluted (in ₹) | 11.94 | 8.57 | 8.07 | 38.11 | 35.63 | |
| IX | Paid up Equity Share Capital, Equity Shares | 245.05 | 245.05 | 245.05 | 245.05 | 245.05 | |
| \ \ <u>\</u> | of ₹ 2/- each | | | | 21,137.02 | 20,298.07 | |
| X | Other Equity excluding Revaluation Reserve | | | | 21,137.02 | 20,290.07 | |

See accompanying notes to the Financial Results

Glenmark Life Sciences Limited

Corporate Office: 4th Floor, OIA House, 470, Cardinal Gracious Road, Andheri (E), Mumbai 400 099, India Office: Plot No. 170-172, Chandramouli Industrial Estate, Mohol Bazarpeth, Solapur - 413 213, India. T: 91 22 68297979 CIN: L74900PN2011PLC139963 E: complianceofficer@glenmarklifesciences.com W: www.glenmarklifesciences.com



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AUDITED BALANCE SHEET AS AT 31ST MARCH, 2023

| | An et | (₹ in Million As at |
|--|------------------------------------|------------------------------|
| Particulars | As at 31 st March, 2023 | 31 st March, 2022 |
| ASSETS | | |
| Non-Current Assets | | |
| Property, Plant and Equipment | 7,748.90 | 5,846.48 |
| Capital Work-in-Progress | 493.54 | 916.88 |
| Intangible Assets | 57.39 | 51.13 |
| Intangible Assets under development | 122.62 | 52.67 |
| Financial Assets | | |
| (i) Investments | 0.77 | 0.77 |
| (ii) Other Financial Assets | 82.14 | 55.60 |
| Other Non-Current Assets | 12.72 | 140.70 |
| Total Non-Current Assets | 8.518.08 | 7,064.23 |
| Current Assets | | |
| Inventories | 6,041.71 | 5,162.44 |
| Financial Assets | | |
| (i) Trade Receivables | 8,067.66 | 6,734.87 |
| (ii) Cash and Cash Equivalents | 2.838.23 | 5,121.57 |
| (iii) Bank Balance other than Cash and Cash Equivalents | 255.74 | 0.07 |
| (iv) Others Financial Assets | 709.40 | 59.05 |
| Other Current Assets | 590.65 | 567.84 |
| Total Current Assets | 18,503.39 | 17,645.84 |
| Total Assets | 27,021.47 | 24,710.07 |
| EQUITY AND LIABILITIES | 21,021177 | , |
| Equity | | |
| Equity Share Capital | 245.05 | 245.05 |
| Other Equity | 21,137.02 | 20,298.07 |
| Total Equity | 21,382.07 | 20,543.12 |
| Liabilities | 21,362.07 | 20,343.12 |
| Non-Current Liabilities | 4 | |
| | | |
| Financial Liabilities | 470.00 | 12.04 |
| (i) Lease Liabilities | 170.92 | |
| Deferred Tax Liabilities (Net) | 424.34 | 314.95 |
| Total Non-Current Liabilities | 595.26 | 326.99 |
| Current Liabilities | | |
| Financial Liabilities | | |
| (i) Lease Liabilities | 22.65 | 16.80 |
| (ii) Trade Payables: | | |
| (a) Total Outstanding dues of Micro Enterprises and Small | 174.33 | 229.53 |
| Enterprises | 113.00 | |
| (b) Total Outstanding dues of Other than Micro Enterprises | 3,791.28 | 2,847.65 |
| and Small Enterprise | | 447 50 |
| (iii) Other Financial Liabilities | 532.96 | 447.59 |
| Other Current Liabilities | 296.76 | 34.01 |
| Provisions | 155.38 | 144.35 |
| Income Tax Liabilities (Net) | 70.78 | 120.03 |
| Total Current Liabilities | 5,044.14 | 3,839.96 |
| Total Liabilities | 5,639.40 | 4,166.95 |
| Total Equity and Liabilities | 27,021.47 | 24,710.07 |

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AUDITED CASH FLOW STATEMENT FOR THE YEAR ENDED 31st MARCH, 2023

(₹ in Millions)

| Ď., | 41 | Year Ended | Year Ended |
|-----|---|-------------------|--|
| Pai | ticulars | 31st March 2023 | 31st March 2022 |
| A. | CASH FLOW FROM OPERATING ACTIVITIES | | |
| | Profit Before Tax | 6,286.09 | 5,649.25 |
| | Adjustments for: | | |
| | Loss on Sale / Discard of Property, Plant and Equipment (Net) | 5.58 | 7.43 |
| | Depreciation and Amortisation Expense | 420.94 | 378.77 |
| | Unrealised foreign exchange (gain) / loss | 8.90 | (3.11) |
| | Provision for Gratuity and Compensated Absence | 34.43 | 31.79 |
| | Trade Receivable written-off | 3.71 | 48.19 |
| | Shared Based Payment Expenses | 31.85 | 34.98 |
| | Interest Income | (157.66) | (67.81) |
| | Finance Costs | 5.47 | 279.62 |
| | Operating Profit before Working Capital Changes | 6,639.31 | 6,359.11 |
| | Adjustments for Working Capital changes: | | |
| | (Increase)/Decrease in Trade Receivables | (1,336.49) | (592.15) |
| | (Increase)/Decrease in Other Assets | (735.63) | 881.29 |
| | (Increase) in Inventories | (879.27) | (28.23) |
| | Increase in Trade and Other Payables | 981.77 | 737.49 |
| | Cash Generated from Operations | 4,669.69 | 7,357.51 |
| | Taxes Paid (Net of Refunds) | (1,535.65) | (1,381.66) |
| | Net Cash Generated from Operating Activities | 3,134.04 | 5,975.85 |
| В. | CASH FLOW FROM INVESTING ACTIVITIES | | |
| | Purchase of Property, Plant and Equipment and Intangible Assets (including | (1,701.96) | (1,321.72) |
| | Capital Work in Progress) | 1.74 | 4.69 |
| | Proceeds from disposal of Property, Plant and Equipment and Intangible Assets | 1.74 | 4.09 |
| | Redemption in Fixed Deposit (Net) | 1.11 | 28.05 |
| | Interest Received | 157.66 | 66.70 |
| | Net Cash used in Investing Activities | (1,541.45) | (1,222.28) |
| _ | CASH FLOW FROM FINANCING ACTIVITIES | (1,5711.45) | (1,220.20) |
| C. | | | 10 110 54 |
| | Proceeds from Issue of Equity Shares (Net of Issue Expenses) | | 10,118.54 (9,328.67) |
| | Payment of Business Purchase Liability | (0.050.40) | The state of the s |
| | Dividend Paid | (3,859.18) | (1,286.54) (277.64) |
| | Finance cost paid | (0.32) (16.43) | (13.65) |
| | Payment of Lease Liabilities(including finance cost) | | |
| | Net Cash used in Financing Activities | (3,875.93) | (787.96) |
| | Net Increase/(Decrease) in Cash and Cash Equivalents | (2,283.34) | 3,965.61 1,155.96 |
| | Opening Balance of Cash and Cash Equivalents | 5,121.57 | |
| | Closing Balance of Cash and Cash Equivalents | 2,838.23 | 5,121.57 |

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Notes:

- The Financial Results have been prepared in accordance with Indian Accounting Standards ("Ind AS") prescribed under section 133 of the Companies Act, 2013 read with relevant rules thereunder and in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended).
- 2. The above Financial Results were reviewed by Audit Committee at their meeting held on April 27, 2023 and thereafter approved and taken on record by the Board of Directors at their meeting held on April 27, 2023. These results have been subjected to audit by statutory auditor who have expressed an unmodified opinion on the said results.
- 3. Details of Utilisation of IPO Proceeds is as under:

(₹ in millions)

| Particulars | Estimated net proceeds as per Prospectus | Revised Net Proceeds | Utilised up to 31 Mar'23 | Unutilised as on 31 Mar'23 |
|---|---|----------------------------|-----------------------------|----------------------------------|
| Payment of outstanding purchase consideration to the Promoter for the spin-off of the API business from the Promoter into our Company pursuant to the Business Purchase Agreement dated October 9, 2018 | 8,000.00 | 8,000.00 | 8,000.00 | SELD. |
| Funding the capital expenditure requirements | 1,527.64 | 1,527.64 | 1,125.93 | 401.71 |
| General corporate purposes | 576.75 | 494.40 | 494.40 | 6 8 |
| Total | 10,104.39 | 10,022.04 | 9,620.33 | 401.71 |

Unutilised amount as at March 31, 2023 were held in monitoring agency account and in deposits with scheduled commercial bank.

- 4. The Company has identified only one segment i.e. Active Pharmaceutical Ingredient (API) as reporting segment based on the information reviewed by Chief Operating Decision Maker (CODM).
- 5. As at March 31, 2023, pursuant to Employee Stock Option Plan 2021, 8,77,712 options were outstanding, which upon exercise are convertible into equivalent number of equity shares.

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- 6. Pursuant to the approval of the Board on 16 March, 2023, the Company paid an interim dividend of INR 21/- per equity share of face value of INR 2/- each on March 29, 2023. The interim dividend of INR 21/- per equity share, declared by the Board on 16 March 2023 shall be the final dividend for the financial year 2022-23.
- 7. The figures for the quarter ended 31st March are the balancing figures between the audited figures in respect of the full financial year and the unaudited year to date figures upto the third quarter of the relevant financial year.

For Glenmark Life Sciences Limited

Yasir Rawjee

Managing Director & CEO

Mumbai, April 27, 2023

